



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAAdvantage.gov.

**Schedule Title MAS Consolidated GSA Schedule Contract**

FCS Group 084: **Total Solution Support Products for Facilities Management, Automatic Environmental Control Manufacturing for Residential, Commercial and Appliance Use. Facilities. Facilities Solutions.**

**B03. Facilities Solutions Subcategory**

- 1) **SIN 334512** Total Solution Support Products for Facilities Management Systems. Automatic Environmental Control Manufacturing for Residential, Commercial and Appliance Use. Facilities. Facilities Solutions. Includes products to support facilities management systems, such as repair parts, surveillance systems, security functions, energy functions, building comfort systems, etc. NOTE: Subject to Cooperative Purchasing.

**J05. Security Systems Subcategory**

- 2) **SIN 334290** Other Communications Equipment Manufacturing. Security and Detection Systems. Includes security and detection systems and devices, such as gas detectors, pressure level monitoring, patient/detainee monitoring systems, etc. NOTE: Excludes vehicular alarms. NOTE: Subject to Cooperative Purchasing.

FSC/PSC Code 6350.

**GSA Schedule Contract Number: 47QSWA19D006F.**

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**Contract Period: 5/01/2019 – 4/30/2024.**

**This pricelist is current through modification #: A812, dated 2/11/2020.**

**Vicon Industries Incorporated**

135 Fell Court, Hauppauge, NY 11788-4351

Telephone 631-952-2288 Fax 631-951-2288 <http://www.vicon-security.com>  
Small Business

**Product Lines Include:**

Valerus Video Management Software  
ViconNet Video Management Software  
VAX Access Control  
Fixed IP Dome Cameras  
Bullet, PTZ Dome & Specialty Cameras  
HD Analog Domes & Cameras

Contractor Sales Contact: Christine Stone, [CStone@Vicon-security.com](mailto:CStone@Vicon-security.com) 631-952-2288 x365  
Contractor Administration Source: Tom Strawbridge, [GSA@vicon-security.com](mailto:GSA@vicon-security.com) 301 652-7410



**GSA CUSTOMER INFORMATION**

- 1a. Awarded Special Item Numbers: Subject to Cooperative Purchasing.
- 1) **SIN 334512** Total Solution Support Products for Facilities Management Systems. Automatic Environmental Control Manufacturing for Residential, Commercial and Appliance Use. Facilities. Facilities Solutions. Includes products to support facilities management systems, such as repair parts, surveillance systems, security functions, energy functions, building comfort systems, etc.
- 2) **SIN 334290** Other Communications Equipment Manufacturing. Security and Detection Systems. Includes security and detection systems and devices, such as gas detectors, pressure level monitoring, patient/detainee monitoring systems, etc. NOTE: Excludes vehicular alarms.
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:
- |        |             |       |
|--------|-------------|-------|
| 334512 | VAX-CRD-SD  | \$ 3  |
| 334290 | Installer I | \$ 54 |
- 1c. Hourly rates and their corresponding job descriptions are below.
2. Maximum order.  
SINs 334512 and SIN 334290: \$250,000.00.
3. Minimum order. \$25.00.
4. Geographic coverage (delivery area): CONUS, Alaska, Hawaii, and Puerto Rico.
5. Points of production. United States, United Kingdom, Taiwan, South Korea and Israel.
6. Discount from list prices or statement of net price. All prices herein are net prices. GSA Net Prices are shown below and on GSA Advantage. Negotiated discount has been applied and the IFF has been added.
7. Quantity discounts. Additional 3% on orders over \$500,000.
8. Prompt payment terms. None. Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items: Countries: Israel, Japan, Korea, Taiwan, United Kingdom and the US.
- 11a. Time of delivery: 30 days from receipt of order.

- 11b. Expedited Delivery. Not Applicable.
- 11c. Overnight and 2-day delivery: Consult with Contractor.
- 11d. Urgent Requirements: Consult with Contractor.
12. F.O.B. point: FOB Destination (to the port of exportation); then Freight Prepaid and Added for Alaska, Hawaii, and Puerto Rico.
- 13a. Ordering and payment address:  
Vicon Industries Inc.  
135 Fell Court  
Hauppauge, NY 11788-4351 Telephone: (800) 645-9116 Fax Number: (631) 951-2288  
Or  
Vicon Industries Inc. C/O GSA Participating Dealer  
135 Fell Court  
Hauppauge, NY 11788-4351
14. Payment address: Same as ordering address.
15. Warranty Provision: Vicon's U.S. Standard Equipment Warranty  
Vicon Industries Inc. (the "Company") warrants your equipment to be free from defects in material and workmanship under Normal Use from the date of original retail purchase for a period of three years, with the following exceptions:
1. All IQEYE Cameras: Two years if purchased before 1/1/2011.
  2. Alliance-mini (IQD3xx), Alliance-mx (IQMxxx) and 3 Series (IQ03xx): Five years if purchased between 1/2/2011 – 12/31/2014.
  3. Alliance-Pro (IQA3xx): Five years if purchased between 3/2/2012 – 12/31/2014. Three years if the motorized lens (IQA3xx-A3) option.
  4. Access Control System Components: Two year from date of original retail purchase.
  5. Uninterruptible Power Supplies: Two years from date of original retail purchase.
  6. VDR-700 Recorder Series: One year from date of original retail purchase.
  7. V5616MUX: One year from date of original retail purchase.
  8. Arecont Cameras: One year from date of original retail purchase.
  9. FMC series fiber-optic media converters and associated accessories: Lifetime warranty.
  10. For PTZ cameras, "Normal Use" excludes prolonged use of lens and pan-and-tilt motors, gear heads, and gears due to continuous use of "autopan" or "tour" modes of operation. Such continuous operation is outside the scope of this warranty.
  11. Any product sold as "special" or not listed in Vicon's commercial price list: One year from date of original retail purchase.

NOTE:

- If the product is to be used outdoors or in dusty, humid, or other hostile environments, it must be suitably protected.
- Camera products must be protected, whether in use or not, from exposure to direct sunlight or halogen light as the light may damage the camera image sensor. This applies to both indoor and outdoor use of the cameras.
- For camera products supplied without a lens, extreme care should be used when mounting a lens on these products. Damage to the product due to incorrectly mounted lenses will invalidate this limited hardware warranty.
- Failure to comply with any of the aforementioned requirements will invalidate this Limited Hardware Warranty.

Date of retail purchase is the date original end-user takes possession of the equipment, or, at the sole discretion of the Company, the date the equipment first becomes operational by the original end-user.

The sole remedy under this Warranty is that defective equipment be repaired or (at the Company's option) replaced, at Company repair centers, provided the equipment has been authorized for return by the Company, and the return shipment is prepaid in accordance with

policy. Repaired or replacement hardware will be warranted for the remainder of the original Warranty Period or ninety (90) days, whichever is longer. When a product or part is exchanged, the replacement hardware becomes the property of the original purchaser and all hardware or part thereof that is replaced shall become the property of Vicon.

The warranty does not apply (a) to faulty and improper installation, maintenance, service, repair and/or alteration in any way that is not contemplated in the documentation for the product or carried out with Vicon consent in writing, operation adjustments covered in the operating manual for the product or normal maintenance, (b) to cosmetic damages, (c) if the product is modified or tampered with, (d) if the product is damaged by acts of God, misuse, abuse, negligence, accident, normal wear and tear and deterioration, improper environmental conditions (including, but not limited to, electrical surges, water damage, chemical exposure, an/or heat/cold exposure) or lack of responsible care, (e) if the product has had the model or serial number altered, defaced or removed, (f) to consumables (such as storage media or batteries) (g) to products that have been purchased "as is" and Vicon the seller or the liquidator expressly disclaim their warranty obligation pertaining to the product, (h) to any non-Vicon hardware product or any software (irrespective of packaged or sold with Vicon hardware product) and Vicon products purchased from an unauthorized distributor/reseller, (i) to damage that occurs in shipment or (j) to damages by any other causes not related to defective design, workmanship and/or materials.

The warranty for the products shall run from Vicon to End User customers only (including product purchased through authorized partners and resellers). Vicon is not obligated under any circumstances to honor warranties on product(s) purchases from internet auction sites including eBay, uBid or from any other unauthorized resellers. Except as explicitly provided herein, Vicon disclaims all other warranties, including the implied warranties of fitness for a particular purpose and merchantability.

16. Export packing charges, if applicable. Included in price (commercial packing only).
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Government credit cards accepted by authorized dealers only. no additional discount granted.
18. Terms and conditions of rental, maintenance, and repair (if applicable): Not applicable.
19. Terms and conditions of installation (if applicable): Not applicable.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not applicable.
- 20a. Terms and conditions for any other services (if applicable): Not applicable.
21. List of service points (if applicable): See Vicon Sales and Service directory.
22. List of participating dealers (if applicable): See GSA participating dealers list.
23. Preventive maintenance (if applicable). Not applicable.
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable.
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Number System (DUNS) number: 043837947.
26. Notification regarding SAM Registration database: Registration valid. CAGE code: 58311.

Services Pricing and GSA Dealer List pages follow.

Vicon Industries, Inc. is a leading global manufacturer of **simple** video surveillance and security solutions for a complex world, including video management software (VMS), access control, and network camera solutions.

Our new cutting-edge Valerus VMS platform has received great reviews in multiple markets such as education, healthcare, corrections, government, law enforcement / safe city, etc. If you are in need of a video security / access control solution or perhaps are ready for an existing system upgrade / expansion, we'd like to share the benefits Vicon solutions have to offer including simplified software, simplified deployment, and simplified operation. Our solutions are 'Advanced Simplicity at its best!'.

We also recommend taking advantage of our free trial Valerus VMS software to immediately experience the value of Vicon solutions or watch our solutions video.

First time Valerus VMS users may be entitled to promotional offers provided through Vicon and our experienced network of integrators / resellers. Find out how.

### **Why Vicon:**

- Unprecedented dedication to support and service with 50 years of expertise
- New generation of software and cameras
- Solutions provider including video management software, access control, cameras and devices; including system integration
- Simple deployment, management, operation; powerful capabilities, high-performance
- Deep expertise in varied of markets
- Partner driven network consisting of Vicon, solution partners, integrators / resellers, A&E's, & distributors
- Global presence
- Design Support Tools

Account Name	Address 1: City	Address: State	GSA Contact	Email (GSA Contact) (Contact)	Main Phone
ADVANCED AUTOMATION,INC.	TAMPA	FL	Curt Musser	cmusser@aasdifference.com	813-621-8257
AES SYSTEMS	SPRINGVILLE	UT	Karl Prince	KARLP@AESSYSTEMS.COM	801-491-3804
AUDIO VIDEO SYS	WEST PALM BEACH	FL	Angela Barnard	angela@securitybyavs.com	800-367-1896
AWT TECHNICAL SUPPORT	YOUNGSTOWN	OH	Andrew Turner	awturner@awtechsupport.com	330-333-1134
BECKER COMMUNICATIONS INC	TAMPA	FL	Grant Becker	scancel@bcifl.net	813-249-1020
BER-NATIONAL CONTROLS INC.	SYRACUSE	NY	Jeffrey Bernatovich	mail@bernationalcontrols.com	315-432-1818
BLACK CREEK INTEGRATED SYS CO	IRONDALE	AL	Walt Leeman	wleeman@blackcreekisc.com	205 949 9900
COLSA SOLUTIONS INC.	HUNTSVILLE	AL	Jonathan Phillips	jphillips@colsasolutions.com	256-489-1354
DEBRA-KUEMPEL	CINCINNATI	OH	Kevin Broxterman	kbroxterman@debra-kuempel.com	513-271-6500
DIGITRONICS	HERNDON	VA	Mala Grover	mgrover@digitronicsinc.com	703-707-0770
EAI - SECURITY SYSTEMS,INC.	ROCKVILLE	MD	Dave Damato	dave.damato@easecurity.net	301-424-9588
ELECTRONIC PROTECTION SYS. INC	BRADENTON	FL	Nathan Dressel	ndressel@epsalarm.com	941-749-0717
ELECTRONIC SECURITY CONCEPTS	SCOTTSDALE	AZ	Joseph Menke	joem@electronicsecurityconcepts.com	480-947-6032
E-MC2 (E-MAC) ELECTRICAL INC.	GRAPEVINE	TX	Marta Marshall	marta@emc-isg.com	817-552-1510
EO INTEGRATED SYSTEMS,INC.	WASHINGTON	MI	Donald Rochon	dmrochon@eoisi.com	586-752-3200
ESITECH INC	RICHMOND	VA	Cori Pike	c.pike@esitechinc.com	804-672-3223
GUYETTE	PLYMOUTH	PA	Thomas Hulslander	tomh@guyettec.com	570-779-5355
INTEGRATED SECURITY RESOURCES	MERIDIAN	ID	Chris Franco	CFranco@isr1.com	208-884-8562
NATIVE TECHNOLOGY SOLUTIONS	CHANDLER	AZ	Daniel Reynolds	DReynolds@native-tech.net	520-796-3333
REX MOORE ELECTRICAL CNT&ENG	SACRAMENTO	CA	Doug Cuthbert	doug.cuthbert@rexmoore.com	916-372-1300
ROCKLEY INTERESTS INC DBA	HOUSTON	TX	James Bartley	jbartley@damidsouth.com	281-833-0090
SAVE-ON VIDEO	AGOURA HILLS	CA	Bryan Merjan	bryan@saveonvideo.com	818-706-3260
SENTRILLION	RESTON	VA	Bryan Ackerman	bryan.ackerman@sentrillion.com	703-390-5560
SIGNET TECHNOLOGIES	BELSTVILLE	MD	Bill Burgess	bill.burgess@signetinc.com	240-264-3295
SILENT GUARD SYSTEMS,INC.	HOLLYWOOD	FL	Madelyn Levy	ml@silentguardsystems.com	954-989-1612
SOUTH WESTERN COMMUNICATIONS	NEWBURGH	IN	Eric Jones	eric.jones@swc.net	812-477-6495
STRATEGIC SOLUTIONS UNLIMITED	FAYETTEVILLE	NC	Erik Ross	erik@ssuinc.us	910-222-8138
SUPERIOR ALARMS	MCALLEN	TX	Alan Yoder	alan@superioralarms.com	956-682-6005
TELENET SYSTEMS	CARTERSVILLE	GA	Elizabeth Krizman	ekrizman@telenetsys.com	770-606-9700
TOTAL PROTECTION	CORPUS CHRISTI	TX	LINDA DONNELL	ld@totalprotection.com	361-289-2788
TRIAD PROT. SVCS	UNION	NJ	Richard Sylvestro	rick@triadsecurity.com	908-964-5252
TRI-STATE LIFE SAFETY & ELECT.	MURPHY	NC	Donna Sharp	donna@tristatelifesafety.com	828-835-3366
WHOLESALE IND ELECT	NORTH CHARLESTON	SC	Johnny Sanders	jsanders@wieinc.com	843-722-2634

## Professional Labor Categories, Installation and Configuration Services

Ancillary Services All installations will be conducted by Vicon authorized government dealers. Ancillary Service includes, but is not limited to: services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training. Under no circumstances shall this include construction (construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36.102). GSA Discount fr list

	Model	SIN	GSA Labor Rate & per hour	Description of service, as needed	
Program Management	Program Manager III	334290	\$140.00		0.00%
	Program Manager II	334290	\$121.00		0.00%
	Program Manager I	334290	\$109.00		0.00%
Project Management	Project Manager III	334290	\$108.00		0.00%
	Project Manager II	334290	\$88.00		0.00%
	Project Manager I	334290	\$78.00		0.00%
Design and Application	Design Engineer III	334290	\$128.00		0.00%
	Design Engineer II	334290	\$114.00		0.00%
	Design Engineer I	334290	\$84.50		0.00%
	Applications Engineer III	334290	\$128.00		0.00%
	Applications Engineer II	334290	\$98.00		0.00%
	Applications Engineer I	334290	\$83.00		0.00%
CAD	CAD Specialist III	334290	\$95.00		0.00%
	CAD Specialist II	334290	\$69.00		0.00%
	CAD Specialist I	334290	\$59.00		0.00%
Foreman	Foreman III	334290	\$87.00		0.00%
	Foreman II	334290	\$72.00		0.00%
	Foreman I	334290	\$57.00		0.00%
Install and Maintenance	Technician III	334290	\$83.00	Functional Responsibility: Configuring and upgrading networks and network peripherals. Configuration and repair of PC's. Perform upgrades to existing software and hardware systems. Ensures systems and components meet established specifications. Minimum educational requirements: High school. Work experience: minimum 5 years. Certifications: Associates Degree, A+.	0.00%
	Technician II	334290	\$69.00	Functional Responsibility: Configuring and upgrading networks and network peripherals. Configuration and repair of PC's. Perform upgrades to existing software and hardware systems. Ensures systems and components meet established specifications. Minimum educational requirements: High school. Work experience: 2-3 years. Certifications: A+.	0.00%
	Technician I	334290	\$53.60	Functional Responsibility: Troubleshoot, repair, maintain and test electrical systems and components. Ensures systems and components meet established specifications. Minimum educational requirements: High school. Work experience: 0-1 years. Certifications: Certificate in the study of electronics.	0.00%
	Installer III	334290	\$79.00	Functional Responsibility: Performs all responsibilities without supervision. Performs addition or removal of non-powered or passive equipment/hardware. Performs addition or removal of wiring and connections. Lead verification. Analysis of specifications and drawings. Perform circuit modifications. Software adds or upgrades. Equipment testing. Minimum educational requirements: High School. Work experience: minimum 4 years. Certifications required: None.	0.00%
	Installer II	334290	\$65.00	Functional Responsibility: Supervised by Installation manager/Level 3 Installer. Performs addition or removal of non-powered or passive equipment/hardware. Performs addition or removal of wiring and connections. Minimum educational requirements: High School. Work experience: 2-3 years. Certifications required: None.	0.00%

	Installer I	334290	\$54.00	Functional Responsibility: Supervised by Installation manager/Level 3 Installer. Performs addition or removal of non-powered or passive equipment/hardware. Minimum educational requirements: High School. Work experience: 0-1 years. Certifications required: None.	0.00%
Quality Control	Quality Control Manager	334290	\$138.00		0.00%
	Quality Control Specialist	334290	\$115.00		0.00%
Purchaser	Purchaser II	334290	\$78.00		0.00%
	Purchaser I	334290	\$55.00		0.00%
Data Analyst	Data Analyst	334290	\$98.00		0.00%
Administrative	Administrative Support	334290	\$79.00		0.00%
	Administrative Assistant	334290	\$59.00		0.00%
TRAINER	10107-00	334290	\$ 2,821	PROFESSIONAL TRAINER; customized training course; price per day; additional travel expenses. Course includes system design, installation, operation, troubleshooting and course materials.	0.00%
CLASS-REG	10107-10	334290	\$ 202	REGISTRATION FEE; for Vicon certified dealer training course; per student	0.00%
FLD-ENG	10107-20	334290	\$ 2,317	FIELD ENGINEER/PROJECT ENGINEERING; on-site engineering; price per day; additional travel expenses. Services include installation support, troubleshooting, system commissioning, and advanced system programming.	0.00%

Factory Direct System Configuration*		SIN	GSA w IFF		GSA disc fr List	list
Configuration Services	PRO-SVC-CAMADV	334512	\$21	PRECONFIGURATION OF NETWORK CAMERAS; configuring advanced camera parameters (i.e.,WDR, AGC, low light, day/night, etc.); fee per camera	41.5%	\$35
	PRO-SVC-CAMIP	334512	\$21	PRECONFIGURATION OF NETWORK CAMERAS; fee per camera; includes setup of camera name, network configuration, video stream, time synchronization and labeling	41.5%	\$35
	PRO-SVC-DECODER	334512	\$133	CONFIGURATION OF VN-DECODER-2; fee per unit; set up includes unit name, network configuration, Nucleus association, time synchronization and labeling	41.5%	\$225
	PRO-SVC-DVR	334512	\$97	CONFIGURATION OF DVRS; fee per DVR; set up includes DVR name, camera name, network configuration, Nucleus association time synchronization, storage database	41.5%	\$165
	PRO-SVC-H264ENC-16	334512	\$74	CONFIGURATION OF H264ENC-16; fee per unit; set up includes unit name, network configuration, Nucleus association, time synchronization and labeling	41.5%	\$125
	PRO-SVC-KEYPAD	334512	\$68	CONFIGURATION OF KEYPAD; fee per unit; set up includes network configuration, host association and labeling	41.5%	\$115
	PRO-SVC-NUC	334512	\$197	CONFIGURATION OF NUCLEUS; fee per unit; set up includes unit name, network configuration, time synchronization, user and group additions, import of I-Onyx and third party cameras and labeling	41.5%	\$335
	PRO-SVC-NVR	334512	\$165	CONFIGURATION OF NVRS; fee per NVR; set up includes NVR name, network configuration, Nucleus association, time synchronization, storage database configuration, basic recording macro and labeling	41.5%	\$280
	PRO-SVC-REM	334512	\$648	REMOTE SUPPORT FOR SITE; 4 hours of remote support for programming, commissioning and troubleshooting; fee for 4 hour block of time for a single project (time cannot be saved if service takes less than 4 hours)	41.5%	\$1,100
	PRO-SVC-VMDC	334512	\$133	CONFIGURATION OF VMDC; fee per VMDC; set up includes unit name, network configuration, Nucleus association, time synchronization and labeling	41.5%	\$225
	PRO-SVC-WEB	334512	\$133	CONFIGURATION OF WEB SERVICE; fee per unit; set up includes unit name, network configuration, Nucleus association, time synchronization and labeling	41.5%	\$225
	PRO-SVC-WS	334512	\$59	CONFIGURATION OF WORKSTATION; fee per workstation; set up includes workstation name, network configuration, Nucleus association, time synchronization and labeling	41.5%	\$100

\* All system components can be pre-configured by in-house engineers before being shipped. Add a "C" to the model number and add the associated price to the price of the component. Call your Vicon Representative for help as needed.

Vicon rounds up the prices to the nearest whole number.